



# **Dollar Thrifty Automotive Group, Inc.**

*Automotive Group, Inc.  
Dollar Thrifty*



## FRANCHISE APPLICATION



*Have you:*

- *Completed each page?*
- *Included co-owner's application?*
- *Signed and dated in each of the three areas?*

*Please complete this application and forward the original to the address on the back.*

# FRANCHISE APPLICATION

## PERSONAL

NAME (FIRST, MIDDLE INITIAL, LAST)		HOME ADDRESS (No P.O. Box)	
CITY, STATE, COUNTRY, ZIP		HOME PHONE NUMBER ( )	CELL PHONE NUMBER ( )
E-MAIL ADDRESS		FAX NUMBER ( )	
BIRTH DATE	SOCIAL SECURITY NUMBER	DRIVER'S LICENSE NUMBER OR OTHER APPLICABLE IDENTIFICATION NUMBER	

## PROFESSIONAL BACKGROUND

CURRENT OCCUPATION/TITLE	LENGTH OF EMPLOYMENT	SELF EMPLOYED YES <input type="checkbox"/> NO <input type="checkbox"/>
NAME OF COMPANY	BUSINESS PHONE NUMBER ( )	
ADDRESS		
CITY, STATE, COUNTRY, ZIP		

GIVE A BRIEF REVIEW OF LAST 5 YEARS OF EMPLOYMENT OR ATTACH RESUME

---



---



---



---

Do you now own, or have you ever owned, an interest in a vehicle rental, vehicle leasing, vehicle parking or vehicle sales business?

YES  NO  If YES, please explain in detail \_\_\_\_\_

---



---



---

## PERSONAL REFERENCES

## PROFESSIONAL REFERENCES

NAME	PHONE NUMBER	NAME	PHONE NUMBER
	( )		( )
	( )		( )

## FINANCIAL REFERENCES

NAME OF INSTITUTION	
CONTACT/TITLE	PHONE NUMBER ( )
NAME OF INSTITUTION	
CONTACT/TITLE	PHONE NUMBER ( )

## GEOGRAPHICAL TRADE AREA(S) OF INTEREST

## BRAND

CITY	STATE	COUNTRY	DOLLAR	THRIFTY	THRIFTY CAR SALES

**PERSONAL FINANCIAL STATEMENT** (PAGE 1)

**ASSETS**

Cash on hand and in banks (attach statement) \$ \_\_\_\_\_  
Govt. securities - (see Schedule A) \$ \_\_\_\_\_  
Listed securities - (see Schedule A) \$ \_\_\_\_\_  
Unlisted securities - (see Schedule A) \$ \_\_\_\_\_  
Loans receivable \$ \_\_\_\_\_  
Real estate mortgages receivable -  
Secured by Real estate mortgages,  
Deeds of Trust - (see Schedule B) \$ \_\_\_\_\_  
Real estate owned - (see Schedule C) \$ \_\_\_\_\_

Automobiles and other personal property \$ \_\_\_\_\_  
Cash value - life insurance - (see Schedule D) \$ \_\_\_\_\_  
Other assets - itemize \$ \_\_\_\_\_

TOTAL ASSETS \$ \_\_\_\_\_

**ASSETS**

Salary \$ \_\_\_\_\_  
Bonus & commissions \$ \_\_\_\_\_  
Dividends \$ \_\_\_\_\_  
Real estate income \$ \_\_\_\_\_  
Other income - itemize \$ \_\_\_\_\_

TOTAL \$ \_\_\_\_\_

**CONTINGENT LIABILITIES**

As endorser, co-maker or guarantor \$ \_\_\_\_\_  
Other special debt \$ \_\_\_\_\_  
On leases or contracts \$ \_\_\_\_\_  
Legal claims \$ \_\_\_\_\_  
Amount of contested income tax liens \$ \_\_\_\_\_

PLEASE TYPE OR PRINT

**CONTINGENT LIABILITIES**

Notes payable to banks (secured) \$ \_\_\_\_\_  
Notes payable to banks (unsecured) \$ \_\_\_\_\_  
Notes payable to others (secured) \$ \_\_\_\_\_  
Notes payable to others (unsecured) \$ \_\_\_\_\_  
Accounts and bills due \$ \_\_\_\_\_  
Unpaid income tax \$ \_\_\_\_\_  
Other unpaid taxes & interest \$ \_\_\_\_\_  
Real estate mortgages payable (See Schedule C) \$ \_\_\_\_\_  
Chattel mortgages & other liens payable \$ \_\_\_\_\_  
Others debts - itemize \$ \_\_\_\_\_

TOTAL LIABILITIES \$ \_\_\_\_\_

NET WORTH \$ \_\_\_\_\_

TOTAL LIABILITIES & NET WORTH \$ \_\_\_\_\_

**PERSONAL INFORMATION**

Are any assets pledged or encumbered by a lien, mortgage or security interest? -  
(see Schedule E) \_\_\_\_\_

Are you an owner, a guarantor, member, partner or officer in any other  
business venture?  Yes  No If yes, explain:

Are you a defendant in any suits or legal actions?

Yes  No If yes, explain:

Have you during the 15-year period immediately preceding the date of this application,  
been adjudged a debtor in bankruptcy or reorganized personally or professionally due to  
insolvency?

Yes  No If yes, explain:

**PERSONAL FINANCIAL STATEMENT** (PAGE 2)

PLEASE TYPE OR PRINT

<b>SCHEDULE A</b>		– U.S. Government Stock and Bonds, Listed and Unlisted Securities Owned <i>List and Attach Brokerage Statements, contact name and phone numbers.</i>	
No. of Shares or Face Value (bonds)	Description	In Name of	Market Value

<b>SCHEDULE B</b>					– Real Estate Mortgage Receivable secured by Real Estate Mortgages, Deeds of Trust <i>Please provide supporting backup for determination of market values (Independent appraisal or real estate letter)</i>				
Description of Property Covered	Date Acquired	Title in Name of		Amount	Maturity				

<b>SCHEDULE C</b>							– Real Estate Owned <i>Please provide supporting backup for determination of market values (Independent appraisal or real estate letter)</i>						
Description of Property and Improvements	Date Acquired	Title in Name of		Cost	Market Value	Mortgage Amount	Mortgage Maturity						

<b>SCHEDULE D</b>					– Life Insurance including N.S.L.I. and Group Insurance <i>Must include cash surrender value statement if equal to or greater than \$5,000.00</i>				
Amount	Name of Company		Beneficiary	Cash Surrender Value	Loans				

<b>SCHEDULE E</b>			– Assets Pledged or Encumbered by Lien or Security Interest <i>Please include account numbers, contact person and phone.</i>		
Description	Value	To Whom Pledged			

<b>PAST OR PRESENT FINANCE SOURCES</b>						
Source	Loan Officer	Active Since	High Credit	Outstanding Balance	Interest Rate (%)	Guarantor

By signing below, I do the following: I warrant that all of the information submitted in connection with this financial statement, including all personal and business financial statements submitted to you, are true and accurate as of the date below. I agree to notify Dollar Thrifty Automotive Group, Inc. (DTG) of any material change in my personal, business or financial status while this credit review is pending. I consent to and acknowledge that DTG and its affiliates may obtain information, including credit reports and background information relating to my personal and business records from third parties and that DTG and its affiliates may exchange any information obtained from third parties or provided by me among themselves and with third parties, including but not limited to my credit, tax, litigation, property, business, criminal and driving records.

SIGNATURE	DATE SIGNED
-----------	-------------



## CREDIT INFORMATION

PERSONAL <i>Please attach a copy of your current personal monthly checking and savings account statements.</i>	BUSINESS <i>Please attach a copy of your current business monthly checking and savings account statements.</i>
NAME OF BANK OR FINANCIAL INSTITUTION	NAME OF BANK OR FINANCIAL INSTITUTION
CONTACT PERSON PHONE NUMBER (      )	CONTACT PERSON PHONE NUMBER (      )
ADDRESS	ADDRESS
CITY, STATE, COUNTRY, ZIP	CITY, STATE, COUNTRY, ZIP
CHECKING ACCOUNT NUMBER	CHECKING ACCOUNT NUMBER
SAVINGS ACCOUNT NUMBER	SAVINGS ACCOUNT NUMBER

## BUSINESS ENTITY INFORMATION

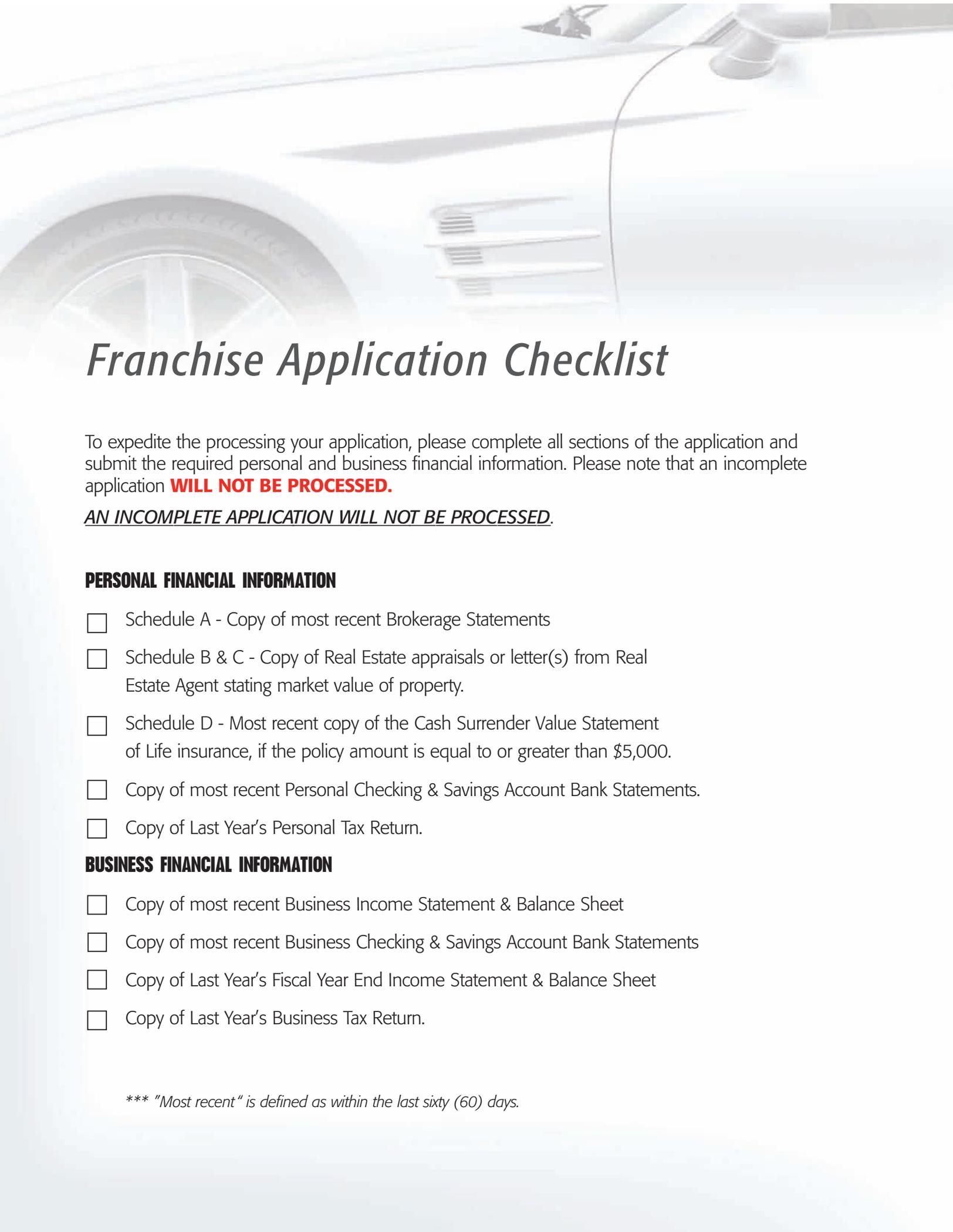
PLEASE INDICATE ONE OF THE FOLLOWING: <input type="checkbox"/> Existing entity <input type="checkbox"/> New entity to be formed	If this is an existing business, will the business be guarantying the debt in addition to personal guarantees? <input type="checkbox"/> Yes <input type="checkbox"/> No
PLEASE INDICATE ONE OF THE FOLLOWING: <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Partnership <input type="checkbox"/> Limited Partnership <input type="checkbox"/> Limited Liability Company <input type="checkbox"/> Corporation	
NAME OF BUSINESS ENTITY:	
Amount of initial working capital available      \$	<input type="checkbox"/> Personal      OR <input type="checkbox"/> Existing business assets
STATE OR COUNTRY OF FORMATION:	
PRIMARY BUSINESS PERFORMED BY BUSINESS ENTITY:	

NAME OF OWNER(S), PARTNER(S) OR MEMBER(S) <i>*Individual partners must submit an individual application.</i>	PERCENTAGE OF OWNERSHIP
1)	
2)	
3)	
4)	

CREDIT LINES	CONTACT/TITLE/PHONE NUMBER	AMOUNT
1) Bank/Finance Company		\$
2) Bank/Finance Company		\$
3) Bank/Finance Company		\$

*By signing below, I do the following: I warrant that all of the information submitted in connection with this Application, including all personal and business financial statements submitted to you, are true and accurate as of the date below. I agree to notify Dollar Thrifty Automotive Group, Inc. (DTG) of any material change in my personal, business or financial status while this Application is pending. I understand that this Application does not constitute an offer by DTG to sell a franchise or to provide financing, and that this information is being provided to DTG and its affiliates solely for the purpose of evaluating my personal, professional and financial qualifications. I consent to and acknowledge that DTG and its affiliates may obtain information, including credit reports and background information relating to my personal and business records from third parties and that DTG and its affiliates may exchange any information obtained from third parties or provided by me among themselves and with third parties, including but not limited to my credit, tax, litigation, property, business, criminal and driving records.*

SIGNATURE	DATE SIGNED
-----------	-------------



# Franchise Application Checklist

To expedite the processing your application, please complete all sections of the application and submit the required personal and business financial information. Please note that an incomplete application **WILL NOT BE PROCESSED.**

**AN INCOMPLETE APPLICATION WILL NOT BE PROCESSED.**

## **PERSONAL FINANCIAL INFORMATION**

- Schedule A - Copy of most recent Brokerage Statements
- Schedule B & C - Copy of Real Estate appraisals or letter(s) from Real Estate Agent stating market value of property.
- Schedule D - Most recent copy of the Cash Surrender Value Statement of Life insurance, if the policy amount is equal to or greater than \$5,000.
- Copy of most recent Personal Checking & Savings Account Bank Statements.
- Copy of Last Year's Personal Tax Return.

## **BUSINESS FINANCIAL INFORMATION**

- Copy of most recent Business Income Statement & Balance Sheet
- Copy of most recent Business Checking & Savings Account Bank Statements
- Copy of Last Year's Fiscal Year End Income Statement & Balance Sheet
- Copy of Last Year's Business Tax Return.

\*\*\* "Most recent" is defined as within the last sixty (60) days.

*By submitting this Application, you and each of your owners represent and warrant to us that neither you nor any owner is identified either by name or an alias, pseudonym or nickname, on the lists of "specially designated Nationals" or "Blocked Persons" maintained by the U.S. Treasury Department's office of Foreign Assets Control (texts available at [www.treas.gov/offices/enforcement/ofac/](http://www.treas.gov/offices/enforcement/ofac/)).*

*If your application for a franchise is denied, you have the right to a written statement of our reasons for the denial. To obtain the statement, please contact your sales representative at the address below within 60 days from the date you are notified of our decision. We will send you a written statement of our reasons for the denial within 30 days of receiving your request.*

*NOTICE: The federal Equal Credit Opportunity Act prohibits creditors from discriminating against credit applicants on the basis of race, color, religion, national origin, sex, marital status, age (providing the applicant has the capacity to enter into a binding contract); because all or part of the applicant's income derives from any public assistance program; or because the applicant has in good faith exercised any right under the Consumer Credit Protection Act. The federal agency that administers compliance with this law concerning this creditor is the Federal Reserve System.*

*Dollar Thrifty Automotive Group, Inc.  
U.S. Franchise Development  
5310 E. 31<sup>st</sup> Street  
Tulsa, Oklahoma 74135  
(918) 669-2219 - FAX (918) 669-2061  
E-mail: [franchisesales@dtag.com](mailto:franchisesales@dtag.com)*

<i>Dollar Rent A Car</i>	<i>Thrifty Car Rental</i>	<i>Thrifty Car Sales</i>
<i>800-800-4000</i>	<i>800-847-4389</i>	<i>877-289-2583</i>
<i><a href="mailto:franchisesales@dollar.com">franchisesales@dollar.com</a></i>	<i><a href="mailto:franchisesales@thrifty.com">franchisesales@thrifty.com</a></i>	<i><a href="mailto:tcsfranchisesales@thrifty.com">tcsfranchisesales@thrifty.com</a></i>